

Message Text

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PAGE 01 STATE 187123
ORIGIN OPIC-06

INFO OCT-01 EA-09 ISO-00 EB-08 AID-05 COME-00 AGRE-00
/029 R

DRAFTED BY OPIC/F GWILLIAMS
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-----044814 090645Z /23
R 090153Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY MANILA

UNCLAS STATE 187123

FROM OPIC

E.O. 11652: N/A

TAGS:EINV

SUBJECT: AGRIBUSINESS

FOR PROCTOR, ASSISTANT ATTACHE

1. DON LERCH IS A WASHINGTON CONSULTANT TO A NUMBER OF FIRMS IN FOOD SYSTEMS INDUSTRIES AND ON BEHALF OF SEVERAL OF THEM HE WILL ARRIVE MANILA AUGUST 31 FOR A SHORT VISIT.
2. FOLLOWING DISCUSSIONS WITH MANILA ATTACHE SAMPSON ON HOME LEAVE AND GRAHAM WILLIAMS OF OPIC MR. LERCH ASKED FOR U.S. EMBASSY ASSISTANCE IN SETTING UP SEVERAL APPOINTMENTS DURING HIS VISIT IN MANILA.

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PAGE 02 STATE 187123

3. MR. LERCH WOULD LIKE TO DISCUSS ON BEHALF OF HIS CLIENTS POSSIBLE INVESTMENTS IN CATTLE AND DAIRY INDUSTRIES AND PHILIPPINE MARKET FOR U.S. GRAIN HANDLING EQUIPMENT.
4. MR. LERCH WOULD LIKE APPOINTMENTS WITH AGRICULTURE ASSISTANT SECRETARY ZOSA, BOARD OF INVESTMENT DIRECTOR LANUZA AND DEVELOPMENT BANK GOVERNOR TENGCO. IN PRIVATE

SECTOR SUGGESTS JUAN G. RAMOS OF SAN MIGUEL, JOSE PARDO OF
BANCOM, VICENTE ARANETA, AND MINILA MANAGER OF THE BANK OF
AMERICA.

5. MR. LERCH WILL WRITE TO MR. PROCTOR TO ATTEMPT TO
ARRANGE MEETING WITH HIM SHORTLY AFTER ARRIVAL EVENING
AUGUST 31. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Case Number: n/a
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